

Message Text

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INFO OCT-01 EA-10 ISO-00 EB-07 /018 R

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COM/BIC/OIM/APBROSAN/ACTG.RMD/

COM/MRD/NBASSETT

COM/BUD. AND FIS./GDICKSON

EA/ROC/KJWEAVER

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R 250039Z APR 75

FM SECSTATE WASHDC

TO AMEMBASSY TAIPEI

UNCLAS STATE 095739

E.O. 11652: N/A

TAGS: BEXP; TW

SUBJECT: MARKET RESEARCH CONTRACT AWARD - INDUSTRIAL

--- SECURITY AND SAFETY EQUIPMENT

REFERENCE: POTHUISJE/LLOYD TELCON 4/22/75

FOR USTC

1. APPRECIATE PROMPT RESPONSE BY PHONE OF SUBJECT MARKET RESEARCH BIDS, WHICH INDICATED ALL BIDDERS QUALIFIED AND ACCEPTABLE, AS FOLLOWS:

- A. CHINA CREDIT INFO SERV. \$2,200 49 INTERVIEWS
- B. MGMT. CONSULTANTS CORP. \$1,920 27 INTERVIEWS
- C. HARVARD MGMT. SERV. \$1,480 37 INTERVIEWS
- D. PEAT MARWICK MITCHELL \$2,500 30-40 INTERVIEWS

2. WHILE HARVARD MGMT. WAS LOW BIDDER, WE AGREE THEIR 12 WEEK TIME REQUIREMENT FOR COMPLETION OF STUDY IS NOT ACCEPTABLE.

3. MGMT. CONSULTANTS AGREEMENT TO COMPLETE FIRST DRAFT
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OF RESEARCH STUDY BY JUNE 23RD WITH FINAL APPROVED DRAFT

SUBMITTED BY JULY 1 IS ACCEPTABLE.

4. FE DIVISION, OIM, ACCEPTS YOUR RECOMMENDATION AND
AUTHORIZES AWARD OF MARKET RESEARCH CONTRACT TO
MANAGEMENT CONSULTANTS CORPORATION AT US DOLLARS 1,920.
CHARGE COMMERCE APPROPRIATION 13X1250, ACCOUNTING CODE
J/501/2702-00/13-12/253-01.

5. CONFIRMING BUDGET AUTHORIZATION FOLLOWS.

6. REQUEST POST FORWARD COPY OF FIRST DRAFT TO FE
DIVISION PROMPTLY UPON ITS RECEIPT SO PREPARATION OF
PLANS PACKAGE CAN BEGIN. WHEN COPY OF APPROVED DRAFT
IS RECEIVED WE WILL THEN MAKE ANY APPROPRIATE CHANGES
BEFORE SUBMISSION FOR PRINTING. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
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Current Classification: UNCLASSIFIED
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Draft Date: 25 APR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: BIC/OIM/IWLLOYD/EH/238
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Errors: N/A
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From: STATE
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1975/newtext/t19750416/aaaaaook.tel
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Margaret P. Grafeld
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